

February 2004 For THOUGHT

P.O. Box 1323 • Watertown, SD 57201 • 605-886-8526

The following shares are offered for sale to members:

Number of Shares: 5,000 Lot Number: 02-04-01 Lot Number: 02-04-02 Number of Shares: 10,000 Lot Number: 02-04-03 Number of Shares: 5,000 Lot Number: 02-04-04 Number of Shares: 5,000

Lot Number: 02-04-05

Number of Shares: 5,000

Number of Shares: 5,000 Lot Number: 02-04-06 Number of Shares: 5.000 Lot Number: 02-04-07

Number of Shares: 5,000 Lot Number: 02-04-08

Number of Shares: 5,000 Lot Number: 02-04-09

If you are interested in submitting a bid on these shares, please contact Hugh Bartels at Reliabank at 605-886-6000 before February 20, 2004.

GLCP President

January 16, 2004 marked the 3rd Annual Glacial Lakes Corn Processors meeting with 320 voting members in attendance - the biggest turn out ever!

lohn Christianson Christianson & Associates of Willmar, MN presented the 2003 GLCP Audit showing a full year of production. Members were able to compare assumptions



Jon T. Anderson GLCP President

that were presented in the GLCP Circular used when organizing GLCP with the true operating production costs and efficiencies. Ethanol production ended the 2003 year at 43.8 million gallons compared to the proiected 40 million gallons per year as stated in the GLCP Prospectus. Another comparison includes the cost of corn: \$2.25 for 2003 vs. the projected \$2.31 per bushel. Natural gas usage was 25% less per gallons produced as originally projected as well. These cost savings and excellent production figures are a direct result of the ICM/Fagen, Inc. Design/Build Team as well as good management and employees. Not only do we have a profitable plant, but we also have steadily improved the farm price received for corn by providing local processor supply and demand.

I also would like to give credit to the GLCP and GLE Board of Directors as they are an excellent group of individuals to work with. They have the best interests of the members in mind and make it a priority to represent you the membership well.

As you read this article, the Board of Directors in conjunction with GLE management are currently studying plant expansion. A Construction Committee has been appointed and they are actively working on gathering the necessary data regarding cost and feasibility. A Finance Committee has also been formed and they are currently reviewing options to fund the project. We hired two outside firms who have conducted a study on the availability and cost of corn. We will continue to keep you informed of the decision making process as we progress.

In closing, I would like to say thank you to everyone who attended the GLCP Annual Meeting and also thank you to you our investors, as if it was not for your support and patronage, we would not be as successful as we have proven to be.

Jon T. Anderson, GLCP President

A special thank you Dianne Thyen, Gail Roe, Rose Kahnke, Carina Little, Roger and Barbara Fritz,

Marv Ann Williams, and Sarah Tetzlaff,

who volunteered to assist with registration during the Glacial Processors Annual Lakes Corn Meeting. The meeting was a huge

success and we appreciate your time and dedication!

Also, a special thank you to Reliabank of Watertown. South Dakota for donating the cookies and coffee and Farm Credit Services of America for donating the cups and napkins! Thank you to the staff of Glacial Lakes Energy, Christianson and Associates, and Michael Weaver of Lindquist and Vennum for attending the meeting and your presentations.

Dividends & 1099's

by Marcy Kohl, GLCP Office Manager

During the Third Annual GLCP Membership Meeting the remaining dividend for fiscal year end August 31, 2003 was distributed. If you were not in attendance, your check, along with a copy of the 2003 audit summary, was mailed to you



Marcy Kohl

shortly thereafter. If you have not received your check, please contact me. Along with your check was a letter of "Written Allocation" which stated that your total patronage refund for this second allocation is \$0.61. You received a dividend check (either at the meeting or in the mail) for \$0.40 per share with the balance of your patronage refund of \$0.21 to be added to your equity balance with the cooperative. We remind you that pursuant to the Bylaws of Glacial Lakes Corn Processors the total amount of your patronage refund whether distributed to you as cash or equity must be included in your income for tax purposes in the year in which it is received.

Your 1099's were mailed late January and you may have already received them by the time you read this article. When the cooperative stock equity drive was in progress, some investors pooled their individual investments under one stock certificate to either gain minimum investment requirements or to gain commercial patron status. Even though more than one individual investor may make up this pooling, one certificate was issued with one pooled corn commitment being created.

Cooperative tax law requires patronage dividends to be issued on a patronage basis for the cooperative to gain a qualified deduction on the cooperative tax return. The patronage basis requirement is met under the corn commitment noted above. Patronage dividend checks, as well as the related 1099-PATRs, need to be specifically identified with the commitment creating the patronage basis. Since the pooled corn commitment mentioned above is considered a collective patronage unit, the dividend check and the 1099-PATR need to follow the patronage unit.

If you are an investor who pooled together to purchase stock with other investors, the dividend check and 1099-PATR were issued to the investor who was noted as the contact during the equity drive. If a change to this contact person is desired, please contact the cooperative office at 886-8526, with the **change being effective for fiscal year 2004 reporting.**

In closing, you may have noticed some changes being made to the GLCP office. I remain the Office Manager of GLCP on a part-time basis. My primary function is to assist the Board of Directors, perform basic accounting functions, handle the stock trades, stock price information, dividends, 1099's and other related tasks. The office continues to function as it has in the past. Please contact me at 882-8526 if you have questions as I'd be more than happy to assist you. You can also access information on our website at www.glaciallakesenergy.com and click on the GLCP tab on the left hand side of the page.

Trade Pricing Information

The Glacial Lakes Corn Processors eighth trade was held November 2003.

AVERAGE PRICE was \$3.60 per share.

TRADE HIGH was \$3.60 per share.

Next quarter trade date: February 2004

Glacial Lakes Corn Processors 2004 Board of Directors

During the GLCP Annual Meeting, election of directors was held for all three districts. Those elected to a three year term were:

District 1: Terry Little

District 2: Jon T. Anderson and Leland Roe

District 3: Doyle Thompson

Following the Annual Meeting, the GLCP Board of Directors elected officers for the 2004 year. They are:

Jon T. Anderson, President

Doyle Thompson, Vice President

Ron Thyen, Treasurer

Leland Roe, Secretary

Other Board members include: Larry Kahnke, Terry Mudgett, Dale Williams, Mark Tetzlaff, Steve Owen, Roger Fritz and Terry Little.

The GLCP Board of Directors then elected Jon T. Anderson, Terry Little, Doyle Thompson, Terry Mudgett, Larry Kahnke and Roger Fritz, Alternate, to be the GLCP representatives on the

GLCP representatives on the Glacial Lakes Energy Board of Directors.

Congratulations!

Phone Numbers to Remember

Corn Bid or Inquiries about Corn Delivery . . 605-882-8916
Rising Star Feeds (DDG) 605-882-8480
Ethanol Plant Related Questions 605-882-8480
GLCP-Stock Info including
Trade Guidelines, Value & Dividends . . . 605-886-8526