



# Fuel for THOUGHT

P.O. Box 1323 • Watertown, SD 57201 • 605-882-8480



**Jon Anderson, GLCP President**

Glacial Lakes Corn Processors held their Annual Membership meeting on January 20, 2006 in Watertown with 329 voting members in attendance.

Patronage Allocations/Dividends were distributed to members attending the meeting and those not should have received their check(s) in the mail shortly thereafter. If you did not receive a check, please contact our office. Patronage Allocations/Dividends for the Fiscal Year

Ending Aug 31, 2005 totaled \$4.6 million dollars of which \$3.89 million is distributed in cash, and the balance of \$740,000 remaining as retained allocation. Meaning the current issued shares of 15,476,628 received \$0.25 per share cash and \$0.0478 per share retained earnings.

Board of Director Elections were held with results as follows; District 1: Larry Kahnke & Steve Owen; District 2 Roger Fritz; and District 3 Mark Tetzlaff all of which were incumbents were reelected for another 3 year term.

We reviewed the past operating year of GLE and noted the highlights of the year. The plant had a good year with the production of ethanol being 48.8 million gallons for the year. GLE ground 17.654 million bushels of corn of which Glacial Lakes Corn Processors membership delivered 11.3 million bushels.

One major project GLE focused on this past year was the addition of a fourth fermenter to the plant to increase fermentation time which ultimately increases production.

With all of the growth our company is seeing we also added on a conference room to the Administration Building. This room will be used for classroom training of employees as well as monthly board meetings.

Other highlights included Granite Falls Energy, LLC starting production in mid November 2005 following a year of construction. GLE owns 20.8% and also manages operation at the Granite Falls facility. We also initiated development of Redfield Energy in Redfield, SD. GLE will also manage this plant and holds 8% ownership.

AgStockTrade.com located in Sioux Falls, SD who acts as our agent to trade GLCP shares was also in attendance at the meeting and gave away a raffle and other door prizes. We have seen shares take off in sales and are experiencing all time high prices. Shares have recently traded at a high of \$5.00 or more per share.

We made an exciting announcement to move forward with the plans to double the capacity of GLE pending favorable results from the comprehensive corn feasibility study. The funding for this expansion will be funded by borrowing upon the equity in our facility. No equity offering is anticipated at this time.

We are presently doing due diligence on a new ethanol production facility near Aberdeen, SD. We are still in the infinite stages and hope to have more details in the future. We do intend to raise equity through a public offering which dates and locations will be announced at a later date.

In closing, I'd like to comment on our country's dependence on energy and how it is ever growing. I believe the demand for ethanol will remain strong for many years to come. This dependence will solidify the profitability of processing corn into ethanol producing profits for our shareholders. Remember "We produce it, We use it- Ethanol!"



## Thank You!

A special thank you Dianne Thyen, Gail Roe, Rose Kahnke, Barbara Fritz, Lois Wiarda, Robin Branhan, Susan Nealon, and the GLE staff who volunteered to assist with registration during the Glacial Lakes Corn Processors Annual Meeting. The meeting was a huge success and we appreciate your time and dedication!

Also a special thank you to Reliabank of Watertown, SD for donating the cookies and beverages and Farm Credit Services of America for donating the cups and napkins!

## GLACIAL LAKES CORN PROCESSORS 2006 Board of Directors

During the GLCP Annual Meeting, election of directors was held for all three districts. Those elected to a three year term were: District 1: Larry Kahnke & Steve Owen; District 2: Roger Fritz; District 3: Mark Tetzlaff.

Following the Annual Meeting the GLCP/GLE Board of Directors elected officers for the 2006 year. They are: Jon T. Anderson-President; Larry Kahnke-Vice President; Mark Tetzlaff-Treasurer; Leland Roe-Secretary.

Other Board members include: Terry Little, Terry Mudgett, Roger Fritz, Doyle Thompson, Richard Wiarda, Steve Owen, and Ronald Thyen.



**Marcy Kohl, Membership Services**

During the 4th Annual GLCP Membership Meeting the dividend for fiscal year end August 31, 2005 was distributed. If you were not in attendance, your check along with a copy of the 2005 Audit summary was mailed to you shortly thereafter. If you have not received your check, please contact me. Along with your check was a letter of "Written Allocation" which stated that your total patronage refund for this allocation is \$0.298 per share. You received a dividend check (either at the meeting or in the mail) for \$0.25 per share with the balance of your patronage refund of \$0.0478 to be added to your equity balance with the cooperative. We remind you that pursuant to the Bylaws of Glacial Lakes Corn Processors the total amount of your patronage refund whether distributed to you as cash or equity must be included in your income for tax purposes in the year in which it is received.

If you are an investor who pooled together to purchase stock with other investors, the dividend check and 1099-PATR were issued to the investor who was noted as the contact during the equity drive.

Several of our investors have contacted me requesting a change in name on their GLCP stock certificates due to a life changing event such as a marriage or death. In most cases it is a simple process without any fees. Until we are presented with the correct documentation, we can not legally remove or change a name(s) on your stock and therefore will continue to issue dividend checks, 1099's etc to the shareholder name of record. If you need to modify your stock, please contact me at 882-8480.

Our bank, Reliabank, has implemented a new policy for processing of dividend checks. Checks that bare more than one name will need signatures of all holders in order to be processed. If a check is cashed and it is missing a signature, Reliabank will return that check to your financial institution for proper documentation. This policy was implemented with everyone's best interests in mind.

Stocks that are bought and sold using AgStockTrade.com are not final until the board of directors approves them. The policy set in place states that the trades will be approved at the next monthly board meeting following the end of the trading tri-semester. For example, all trading ceases February 28, 2006 with the board approving those trades at their March meeting which is typically the third Tuesday of the month. Upon approval, a lien search on shares is performed and the escrow agent is notified to release the funds shortly thereafter. The buyer will receive their stock certificate in the mail within the next month or so depending on the volume of trades. The buyer is officially the owner of the shares upon board approval and the records at our office reflect this.

## Interested in Buying or Selling GLCP Stock?

Log on to AgStock Trade's Website at:

**www.agstocktrade.com**

or call them at

**1-800-859-3018**

or

**605-361-8230**

*\*AgStock Trade will handle all of the stock trades, however, family transfers, gifting of shares, etc. will be exempt from the system and will be by Board approval. Should you need to transfer shares, contact the GLCP office at 605-882-8480.*

*GLCP trades shares on a tri-semester basis in the months of January, May and September*

Last Approved Trade.....February 28, 2006.

Average price.....\$4.59 per share

High Selling Price .....\$6.30 per share

Next Trade begins.....May 1, 2006

